



These seasonal planning prompts are designed to help small business owners pause, reflect, and prepare before each phase of the year. Rather than reacting to busy periods, use these prompts to think ahead and make intentional decisions that align with your brand and capacity.

## Use it to:

- step back from day-to-day activity
- identify seasonal opportunities and priorities
- reflect before committing time or budget

Wishing you clarity and confidence as you grow your small business.

## The KBM D3signs Team

If you're looking for practical marketing tools, templates, or branded items, you're welcome to browse the <u>CocoonIt store on Zazzle</u>.





## **Seasonal Checklist**

## WINTER - SPRING

業	Januar	<b>Winter</b> y, February & March
	Holiday appreciation gifts	
	Schedule January reminders	
	Post-holiday recovery offers	
	Promote services clients neglect in cold months	
	Ар	<b>Spring</b> oril, May & June
	Seasonal: Clean, Prep the Lawn, Renew Services	
	Seasonal: Clean, Prep the	
	Seasonal: Clean, Prep the Lawn, Renew Services Promote "start of season"	
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**SUMMER - AUTUMN** 

	July, Au	Summer ugust & September
	Promote outdoor or travel- related services	
	Prep for back-to-school rush	
	Engage with local events	
	Mid-year check-in offers	
Autumn October, November & December		
4	October, N	
	October, No.	
	Pre-holiday service prepping  "Last chance before winter"	
	Pre-holiday service prepping  "Last chance before winter"  messaging	